## System Selection and Business-sided SAP Project Management

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## CASE STUDY

## **Project Synopsis**

System Assessment, Recommendation, Businesssided Project Management, together with our SAP Productivity suite

"PM Eleven not only delivered an "apples versus apples" comparison of systems, but also mitigated our business risks by helping us implement and immediately gain value in an acquisition which is the cornerstone to our growth plans."

Red 5 Limited

## **Red 5 Limited** Mining - Gold Australasia

Red 5 Limited recently joined the ranks of Australian gold producers, after completing the dual acquisitions of the Darlot Gold Mine and King of the Hills (KOTH) Gold Project, located in the Eastern Goldfields region of Western Australia.

In 2017, Red 5 announced plans to embark on a major new growth strategy through the purchase of both an existing gold mine and another advanced gold mining project.

#### Challenge

By buying the above assets, Red 5 secured an extensive strategic footprint and immediately transitioned the mining operations and staff under Red 5's ownership. Darlot Gold Mine has been acquired by Red 5 as a going concern, with mining operations to transition under Red 5's ownership and all existing staff and contractors to be retained.

The challenges were many (and immediate):

- What systems should we choose?
- Which systems support our growth strategy? How much should we allow? and importantly,
- Can this all be done securely and without major business disruption inside the tight transition timeframe dictated by the sale agreement?

These questions needed an immediate answer; and needed specialists with Mining knowledge and credibility. The Red 5 Executive turned to **PM Eleven** to ensure that can give them an "apples versus apples" view of the software companies that were already circling.

PM Eleven understand the mining requirements, understand what "a day in the life" means for onsite Operations, Maintenance, Supply, Finance and support staff.

### Solution

Inside a 3-week window, PM Eleven delivered detailed scope and requirements, vendor quotations and a bullet-proof budget. Most importantly, the PM Eleven staff have the guts to provide a trusted recommendation based on real life systems experience for mining operations.

To provide assurance to the Red 5 group, PM Eleven committed to project manage from the business-side. PM Eleven deliver the trust to make informed decisions and ensure the System Implementors stayed on course (without unnecessary cost or time variations!).

#### Delivery

In the end, Red 5 had all systems delivered inside their contractual dates and with no residual issues. The delivery of Solutions and Services from PM Eleven included:

- An ERP comparison satisfying key themes of functionality, scalability, cost, risks, benefits and impact on users,
- Analysis and recommendations on:
  - Technical structure,
  - In house versus on premises,
  - Alignment to the business,
  - Ease of use,
  - Supportability,
  - Vendor reputation and
  - o end-customer feedback
  - Vendor selection recommendation
- Business-sided Project Management of the selected SAP solution and implementor
- Business-sided Project Management of the selected Definitiv Payroll solution and implementor
- PM suite of SAP productivity tools for Asset Management (Maintenance)

### Benefits

The provision of PM Eleven Solutions and Services provided real people who understood our business and significantly reduced our business risk prior to proceeding with the final business separation.